

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON

CONTRACT AWARD FOR SCHOOL BUSES

FEBRUARY 8, 2010

Background Information:

On behalf of the Transportation Department, the Purchasing Department is requesting approval to award a contract to K. Neal International Trucks, Inc., 5000 Tuxedo Road, Hyattsville, MD 20781, in the amount of \$482,097.10 to purchase five (5) Type 1, conventional school buses with flat floor and wheelchair lift with air conditioning.

Discussion:

In compliance with federal guidelines, and to meet IEP requirements, five (5) additional special needs buses are needed for the 2010-2011 school year to accommodate additional students and programs.

Due to the long lead time involved and to insure delivery prior to the beginning of the school year, orders must be placed at least four months in advance.

Competitive bids were opened on January 21, 2010. Three bid responses were received. Model 2011 chassis specified.

Bid Results were as follows:

American Truck and Bus:

5 buses @ \$97,701.05 = \$488,505.25

I.G. Burton Co., Inc.:

5 buses @ \$99,170.00 = \$495,850.00

K. Neal International Trucks, Inc.:

5 buses @ \$96,419.42 = \$482,097.10

Bid responses were reviewed by the Director of Transportation and his team members. Buyer recommends award to the lowest bidder.

Vendor complied with all terms, conditions and specifications of the bid.

The lowest bid response exceeded the estimated funding by \$7097.10. Additional funding has been authorized by the Budget Director.

Funding for this purchase is from the 2010-2011 capital budget.

Delivery of the buses is scheduled after July 1, 2010.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of the contract to the lowest bidder, K. Neal International Trucks, Inc. based on the bid results indicated above.