

BOARD OF EDUCATION OF HARFORD COUNTY

DECISION ON CONTRACT AWARD FOR
STRATEGIC PLANNING CONSULTING SERVICES

January 25, 2010

Background Information

The Purchasing Department, on behalf of The Harford County Board of Education, is requesting a decision to award a contract to Learning Point Associates, 1100 17th Street NW, Washington DC 20036 for Consulting Services to Provide Strategic Planning Consultation as per RFP #09-JMH-014.

Discussion

A Request for Proposal (RFP) was solicited. Proposals were sent to twenty companies. Fourteen responses were received. An evaluation committee scored the responses. As per the RFP evaluation criteria the two highest scored proposals received follow up analysis. The evaluators decided that the proposal from Learning Point Associates (LPA) offered the best value and was the most favorable in terms of technical and price proposals. The following summarizes the original proposals of the final two Offerors:

	<u>LPA</u>	<u>Meeder Consulting</u>
Average Technical Score	90	93
Technical Rank	2	1
Original Cost Proposed	\$65,600	\$134,608

Subsequent negotiation and revisions to the scope of work resulted in a lower cost than the original amount submitted. Total value of the award is \$24,918.

Superintendent's Recommendation

The Superintendent of Schools recommends that the Board of Education approve the contract for Strategic Planning Consultation to Learning Point Associates.