

HARFORD COUNTY PUBLIC SCHOOLS
PURCHASING OFFICE

Formal Bid Opening

American Truck & Bus, Inc

| | |
|--------------------|-----------------------------------|
| \$ 88975.00 | \$ 978725.00 |
| Unit Price | Total Price - 11 Units (A) |

LESS TRADES:

| Bus # | Serial # | Make | TRADE ALLOWANCE |
|---|-------------------|--------------------------------------|------------------------|
| 359 | 1HVBBABP3VH498569 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| 360 | 1HVBBABPXVH498570 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| 361 | 1HVBBABP1VH498571 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| 362 | 1HVBBABP3VH498572 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| 363 | 1HVBBABP5VH498573 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| 364 | 1HVBBABP7VH498574 | 1997 3800 International Thomas Conv. | \$ 5107.00 |
| TOTAL TRADE IN ALLOWANCE FOR SIX (6) UNITS (B) | | | \$ 30642.00 |

BID PRICE SUMMARY

| | |
|---|---------------------|
| TOTAL PRICE (11 UNITS) (A) | \$ 978725.00 |
| LESS TRADE ALLOWANCE (6 UNITS) (B) | \$ 30642.00 |
| TOTAL NET BID (A-B) | \$ 948083.00 |

K. Neal International

| | |
|--------------------|-----------------------------------|
| \$ 89633.00 | \$ 985963.00 |
| Unit Price | Total Price - 11 Units (A) |

LESS TRADES:

| Bus # | Serial # | Make | TRADE ALLOWANCE |
|---|-------------------|--------------------------------------|------------------------|
| 359 | 1HVBBABP3VH498569 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| 360 | 1HVBBABPXVH498570 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| 361 | 1HVBBABP1VH498571 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| 362 | 1HVBBABP3VH498572 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| 363 | 1HVBBABP5VH498573 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| 364 | 1HVBBABP7VH498574 | 1997 3800 International Thomas Conv. | \$ 2500.00 |
| TOTAL TRADE IN ALLOWANCE FOR SIX (6) UNITS (B) | | | \$ 15000.00 |

BID PRICE SUMMARY

| | |
|---|---------------------|
| TOTAL PRICE (11 UNITS) (A) | \$ 985963.00 |
| LESS TRADE ALLOWANCE (6 UNITS) (B) | \$ 15000.00 |
| TOTAL NET BID (A-B) | \$ 970963.00 |

Atel Bus & Truck

| | |
|--------------------|-----------------------------------|
| \$ 88858.00 | \$ 977438.00 |
| Unit Price | Total Price - 11 Units (A) |

LESS TRADES:

| Bus # | Serial # | Make | TRADE ALLOWANCE |
|---|-------------------|--------------------------------------|------------------------|
| 359 | 1HVBBABP3VH498569 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| 360 | 1HVBBABPXVH498570 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| 361 | 1HVBBABP1VH498571 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| 362 | 1HVBBABP3VH498572 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| 363 | 1HVBBABP5VH498573 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| 364 | 1HVBBABP7VH498574 | 1997 3800 International Thomas Conv. | \$ 350.00 |
| TOTAL TRADE IN ALLOWANCE FOR SIX (6) UNITS (B) | | | \$ 2100.00 |

| BID PRICE SUMMARY | |
|---|---------------------|
| TOTAL PRICE (11 UNITS) (A) | \$ 977438.00 |
| LESS TRADE ALLOWANCE (6 UNITS) (B) | \$ 2100.00 |
| TOTAL NET BID (A-B) | \$ 975338.00 |