

**BOARD OF EDUCATION OF HARFORD COUNTY**  
**INFORMATIONAL REPORT**  
**DECISION ON**  
**CONTRACTS COVERING TELECOMMUNICATION SERVICES**  
**September 22, 2008**

Background Information:

The Purchasing Department and the Office of Technology is requesting a decision from the Board to approve service agreements with Verizon Business Network Services, Inc. covering high capacity circuit services (wide area network) and Centrex line service. These agreements will have terms of three years and become effective following Board approval and contract execution.

Discussion:

Following a cost benefit analysis of various contract options, it has been decided that it is in the best interest of the school district to enter into the following service agreements with Verizon as follows:

Service Agreement 1. This agreement covers high capacity circuit services(wide area network) and is a piggyback agreement based on the State of Maryland Department of Management and Budget contract Project Number 050R3800141. The total annual spend for this service is approximately \$790,000.

Service Agreement 2. This agreement covers approximately 1100 Centrex lines and is a stand alone agreement for Harford County Public Schools. The annual spend for this service is approximately \$504,000.

Superintendent's Recommendation:

The Superintendent of Schools recommends approval of the service agreements with Verizon.