

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON

WI-FI NETWORK INFRASTRUCTURE AND EQUIPMENT

SEPTEMBER 8, 2014

Background Information:

The Purchasing Department, on behalf of the Office of Technology, requests a decision by the Board for a contract award to Skyline Technology Solutions, located at 508 McCormick Drive, Suite C, Glen Burnie, MD 21061, in the amount of \$105,404.90 for the purchase of Aruba Wi-Fi and Extreme Networks infrastructure and network hardware for Roye-Williams Elementary School.

The basis for the cost of the products is via piggybacking a contract established by the University System of Maryland MEEC (Maryland Education Enterprise Consortium) contract for Network Hardware USM – MEEC UB-12-B-19-S1, awarded to Skyline Network Engineering, LLC, d/b/a Skyline Technology Solutions.

Discussion:

The Office of Technology is requesting this acquisition to meet the demands of Roye-Williams Elementary School. The Aruba Wi-Fi access points, controller, licensing, support and installation portion of the project is in the amount of \$48,964.30. The Extreme Networks hardware, cabling, switches, software, AC power supply, support and maintenance total \$56,440.60. This purchase will complete the project and have it ready for the intended use for a total amount of \$105,404.90.

A strategic selection process was utilized by the Office of Technology. Skyline Technology Solutions offers the most competitive contract price proposals for these wireless network infrastructure solutions. Skyline is a network integration firm, an authorized reseller of Extreme Networks and Aruba products. Funding for this contract is from a FY15 grant account designated for specific military impacted schools.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve a contract for the purchase of the network infrastructure equipment and integration services for Roye-Williams Elementary School noted in the amount of \$105,404.90, to Skyline Technology Solutions.