

**BOARD OF EDUCATION OF HARFORD COUNTY**

**INFORMATIONAL REPORT**

**DECISION ON**

**MICROSOFT CAMPUS RENEWAL**

**JUNE 27, 2016**

Background Information:

The Purchasing Department and the Office of Technology are requesting a decision by the Board of Education for approval of a recommended contract to Bell Techlogix, a reseller of Microsoft products to MEEC (Maryland Education Enterprise Consortium) members. Bell Techlogix, located at 2812 Emerywood Parkway, Suite 200, Richmond, VA 23294, in the amount of \$379,948.86, for the annual licensing renewal of Microsoft Products.

The procurement process was managed by The University of Maryland College Park Procurement Officer on behalf of MEEC resulting in Contract N149976, awarded to Bell Techlogix. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies. The current HCPS contract expires July 31, 2016.

Discussion:

Since the creation of the MEEC consortium, HCPS has been a member and benefitted annually from the deep discounts afforded to the members. The FY17 MEEC Microsoft Campus renewal includes licenses for operating system, Office Suite, Enterprise client access, anti-virus for 17,000+ computers; operating system, database, email and intranet server licenses for over 450 servers. Additionally, participation in the renewal agreement covers all upgrades as they are released. The estimate to license these products without the MEEC agreement would be in excess of \$470,000.

The anticipated expenditures of \$379,948.86 for software licenses is funded by the FY 17 operating budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve a contract for the annual license(s) renewal of Microsoft products in the amount of \$379, 948.86 to Bell Techlogix.