

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON REFRESH OF SECURITY CAMERA SERVERS

DECEMBER 17, 2018

Background Information:

On behalf of the Office of Technology, the Purchasing Department is recommending the award of a contract to Dell Marketing, L.P., located at One Dell Way, Round Rock, TX 78682, in the amount of \$261,237 for the purchase of Dell security camera servers.

The pricing associated with this purchase is via piggybacking the Hardware Agreement 2017-2026 established by the University System of Maryland MEEC (Maryland Education Enterprise Consortium) for Network Hardware. Contract number UMD – 972016, awarded to Dell Marketing, L.P.

Discussion:

The Office of Technology is requesting this acquisition to refresh 53 antiquated servers which support the security camera system located at each school. These servers aggregate and archive the video from IP based cameras, which allow designated users to view live and recorded video via software installed on their PCs.

With an increase in cameras at school locations and the requirement to maintain archived video for a longer duration, the existing servers do not have the storage capacity required.

In addition, the current servers have been designated as end of life (EOL) and many no longer have maintenance coverage. Eventually repair parts will be difficult to obtain, which means any hardware failure would cause an operational outage and jeopardize review of a safety/security incident at the failed server location.

Funding for this contract is from the FY2019 School Safety Grant Program, which is a State-Local cost sharing (63% state and 37% local) initiative. The local portion will be provided from the FY2019 local CIP funding for Safety and Security.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award the contract to Dell Marketing, L.P., in the amount of \$261,237.