

**BOARD OF EDUCATION OF HARFORD COUNTY**

**INFORMATIONAL REPORT**

**DECISION ON AWARD OF CONTRACT  
FOR DELL COMPUTER PURCHASE**

**SEPTEMBER 23, 2019**

Background Information:

The Purchasing Department on behalf of the Office of Technology, is requesting a decision by the Board of Education for a contract award to Dell Marketing, L.P., located at One Dell Way, Round Rock, TX, 78682, for \$200,640.

The basis for the cost of the products is via piggybacking a contract established by The University of Baltimore for the University System of Maryland (USM) on behalf of the Maryland Education Enterprise Consortium (MEEC). The resulting Contract is UMD #972016, awarded to Dell Marketing. The pricing model for this contract reflects discounts extended to Maryland school districts and other public education entities.

Discussion:

The Office of Technology is requesting the purchase of three hundred eighty (380) Dell Latitude student laptops. This will provide laptops for the increased enrollment in 6<sup>th</sup> and 8<sup>th</sup> grades throughout the district. This purchase is part of the one-to-one plan, to provide every student with a dedicated device. The plan supports the digital transformation of the curriculum being performed by the Office of Curriculum and Instruction. The exact quantity of computers to be purchased may vary by up to 10% based on the actual technology assessment.

The funding source for this purchase is from the FY20 operating budget in the amount of \$113,941 and the FY20 capital budget in the amount of \$86,699.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation by the Purchasing Department and approve a contract with Dell Marketing, in the amount of \$200,640.

This contract expires on March 15, 2020 and has provisions for an additional two (2), thirty-six (36) month renewal option periods at the unilateral option of the USM.