

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

**DECISION ON CONTRACT AWARD OF CONVENTIONAL
SPECIAL NEEDS SCHOOL BUSES (TYPE I)**

NOVEMBER 18, 2019

Background Information:

On behalf of the Transportation Department, the Purchasing Department is recommending the award of a contract to American Truck and Bus, Inc. T/A American Bus Sales and Service, 195 Defense Highway, Annapolis, MD 21401, in the amount of \$1,702,066 to purchase sixteen (16), Model 2021, Type I, conventional special needs school buses with a flat floor, wheelchair lift and air conditioning, including camera and training options.

Discussion:

In compliance with federal guidelines and to meet IEP requirements, special needs buses are needed for the 2020-2021 school year to accommodate students and programs. There are fourteen (14) buses completing their fifteenth year, which is the maximum amount of years a bus can be utilized in the State of Maryland.

Competitive bids were opened on September 10, 2019. Two bid responses were received. Bid results were as follows:

Vendor	Unit Price	Unit Price for 16 Units
American Bus Sales	\$ 103,925.00	\$ 1,662,800.00
K. Neal International	\$ 105,365.00	\$ 1,685,840.00

The bid required pricing for optional items. The Transportation Department chose Option #1 and Option #2. American Bus Sales and Service pricing for these options were as follows:

Description	Unit Price	Units	Total Amount
Cameras	\$ 2,379.13	16	\$ 38,066.00
Training	\$ 1,200.00	-	\$ 1,200.00

The funding source for this purchase is the FY20 Capital Budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of a contract to American Truck and Bus, Inc. T/A American Bus Sales and Service, for sixteen (16) buses, including Option #1 and Option #2, in the amount of \$1,702,066.

The contracts are effective on or about October 1, 2019 through September 30, 2020, with one-year renewals available for up to two (2) additional years.