

**BOARD OF EDUCATION OF HARFORD COUNTY**

**INFORMATIONAL REPORT**

**DECISION ON CONTRACT AWARD OF CONVENTIONAL  
SPECIAL NEEDS SCHOOL BUSES (TYPE I)**

**DECEMBER 7, 2020**

Background Information:

On behalf of the Transportation Department, the Purchasing Department is recommending the award of a contract to American Truck and Bus, Inc. T/A American Bus Sales and Service, 195 Defense Highway, Annapolis, MD 21401, in the amount of \$2,190,620 to purchase twenty (20), Model 2022, Type I, conventional special needs school buses with a flat floor, wheelchair lift and air conditioning, including camera and training options.

Discussion:

In compliance with federal guidelines and to meet IEP requirements, special needs buses are needed for the 2021-2022 school year to accommodate students and programs. There are fourteen (14) buses completing their fifteenth (15) year, which is the maximum amount of years a bus can be utilized in the State of Maryland.

Bid #20-JHS-005 stipulated an option to renew two (2) additional, one (1) year periods. HCPS exercised the right to renew for the first year, effective October 1, 2020 through September 30, 2021. The Purchasing Department and American Bus Sales and Service agreed upon the price as follows:

2022, Type I, Conventional Special Needs School Buses:

<b>Vendor</b>	<b>Unit Price</b>	<b>Unit Price for 20 Units</b>
American Bus Sales	\$104,799.00	\$2,095,980.00

The bid established pricing for optional items along with two (2) amendments changing minor specifications to the Bid. American Bus Sales and Service pricing for these changes were as follows:

<b>Description</b>	<b>Unit Price</b>	<b>Units</b>	<b>Total Amount</b>
TuffCoat Fuel Tank	\$551.00	20	\$11,020.00
UnderGUARD Undercoating	\$551.00	20	\$11,020.00
Training	\$75.00	20	\$1,500.00
Two (2) S3C Seats with 3/2 Flex 3PT Lap/Shoulder Belts in Wheelchair Area	\$1,512.00	20	\$30,240.00

<b>Description</b>	<b>Unit Price</b>	<b>Units</b>	<b>Total Amount</b>
Dual two (2) Molded Cupholders	\$45.00	20	\$900.00
Nylon Loomed Chassis Wire Harness	\$429.00	20	\$8,580.00
100 Gallon Fuel Tank	\$676.00	20	\$13,520.00
Driver's seat shall be high back air suspension with folding armrests, knee action	\$193.00	20	\$3,860.00
Each wheelchair setup should include provisions to attach "Q'Straint G02" Oxygen holders (per bus to accommodate four (4) wheelchair positions)	\$364.00	20	\$7,280.00
Roof hatch shall have audible alarm while open	No Cost	20	No Cost
Minimum three (3) maintenance-free batteries - shall be installed on left frame rail, with a cable of 00 gauge. Minimum total cold crank amp rating 2700	No Cost	20	No Cost
TuffCoat Front Bumper	\$336.00	20	\$6,720.00

The funding source for this purchase is the FY21 Capital Budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of a contract to American Truck and Bus, Inc. T/A American Bus Sales and Service, for twenty (20) buses, including optional items and the changes made in both amendments, in the amount of \$2,190,620.

The contracts are effective on or about October 1, 2020 through September 30, 2021, with one-year renewals available for up to one (1) additional year.