

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

MAINTENANCE AND INSTALLATIONS OF VIDEO SURVEILLANCE SYSTEMS

October 24, 2016

Background Information:

On behalf of the Office of Safety and Security, the Purchasing Department is requesting approval to award a new contract to Skyline Network Engineering, LLC, doing business as, Skyline Technology Solutions located at 6956-F Aviation Boulevard, Glen Burnie, Maryland 21061 for the maintenance and installations of video surveillance systems located throughout Harford County Public Schools.

Discussion:

Skyline Technology Solutions currently provides maintenance for video surveillance systems located throughout HCPS which includes 2031 cameras. That contract was approved on June 27, 2016. HCPS was piggybacking the contract from Anne Arundel County Government's RFP# 09-106R. That contract has been replaced by RFP# 15-112R. This new contract will cover installations and replacement equipment for this year. It will also include maintenance for future years. The contract will be effective through July 31, 2017 with the option to renew for up to four (4) additional one (1) year periods. The estimated annual cost is greater than \$100,000.00 and varies depending on how many new installations occur each year. The maintenance portion which currently costs an estimated \$218,793.00 includes software updates, maintaining software on servers, PC's, and web client for remote access, updating sitemaps, annual preventative maintenance on equipment, and labor for repairs. Additional cameras and related equipment are purchased as needed at discounted contract pricing.

The funding source for this contract is the operating budget of the Office of Safety and Security.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award a contract to Skyline Technology Solutions of Glen Burnie, Maryland.