

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON AWARD OF A CONTRACT FOR NETWORK SWITCH REFRESH

MARCH 22, 2021

Background Information:

The Purchasing Department, on behalf of the Office of Technology, is requesting approval to award a contract to Skyline Technology Solutions, located at 6956-F Aviation Blvd, Glen Bernie, Maryland 21061, in the amount of \$628,165.03.

Discussion:

The Office of Technology is requesting approval to refresh the current Extreme network switches which are end of life and no longer supported with Juniper switches. The cost includes the delivery.

The contracting vehicle for this procurement is MEEC IT Hardware Contract #UMD 972016, by the University of Maryland College Park. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

The funding source for this contract will be a collaboration with the Federal Communications Commission's (FCC) E-rate. \$314,082.52 will be paid from the Office of Technology's Capital Budget and Skyline Technologies will receive the remaining balance of \$314,082.51 by applying to the FCC for reimbursement.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award the contract to Skyline Technology Solutions in the amount of \$628,165.03.

The MEEC contract is effective through March 14, 2023 with the option to be renewed for one (1) additional, three (3) year term, which will extend the contract through March 14, 2026.