

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON MICROSOFT CAMPUS RENEWAL

JUNE 7, 2021

Background Information:

The Purchasing Department, on behalf of the Office of Technology, requests a decision by the Board of Education for a contract award to Bell Techlogix, located at 2812 Emerywood Parkway, Suite 200, Richmond, VA 23294, in the amount of \$458,438.94 for the annual licensing renewal of Microsoft Products.

Discussion:

Bell Techlogix is a reseller of Microsoft products to MEEC (Maryland Education Enterprise Consortium) members. Since the creation of the MEEC consortium, HCPS has been a member and benefitted annually from the deep discounts afforded to the members. The Microsoft Campus renewal includes licenses for the 40,000+ computers and 300+ server operating systems; Office Productivity Suite for students and staff; threat protection for cloud-based services; anti-virus for 40,000+ computers; database servers and licenses; and licenses for email, intranet, and video conferencing for all students and staff. Additionally, participation in the renewal agreement covers all maintenance, upgrades, and security updates as released. The estimate to license these products without the MEEC agreement would be more than \$700,000.

The contracting vehicle for this procurement is MEEC Contract DJP84602, by The University of Maryland College Park. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

Funding for this contract is the Office of Technology's FY22 Operating Budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation by the Purchasing Department and award the contract to Bell Techlogix, in the amount of \$458,438.94.

The MEEC contract term is March 15, 2017 – March 14, 2023, with the option to be renewed for one (1) additional three (3) year term, which would extend the contract through March 14, 2026.