

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON CONTRACT USE FOR MUSICAL INSTRUMENTS
AND MARCHING BAND UNIFORMS

Board Meeting Date:	August 18, 2025
Contract Number and Title:	RFP 23-08 – Performing Arts Apparel, Instruments, Equipment, and Related Services

Procurement Type:	Piggyback - OMNIA
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Term:	Current through June 30, 2027
Renewals:	Two (2) additional, one (1) year renewals

Estimated Value of Contract	Over \$100,000
Funding Source:	Most purchases will be funded by the Operating Budget; however, when appropriate, Grant and Capital Funds may be used.
Department:	Curriculum, Instruction and Assessment - Fine Arts

Description:

<ul style="list-style-type: none">• This contract provides a broad selection of musical instruments and performing arts apparel.• The use of this contract offers percentage catalog discounts including:<ul style="list-style-type: none">• Music & Arts – 0-60% discount (based on instrument type)• Stanbury Uniforms, LLC – 10% discount• Washington Music Sales Center, Inc. – 0-60% discount (based on instrument type)• OMNIA is a national purchasing cooperative that utilizes collective buying power to secure more competitive pricing.• This contract is an Indefinite Delivery/Indefinite Quantity (IDIQ) contract.• The total annual expenditure will depend on the needs of the various schools and funding availability and may exceed \$100,000.• Purchases made utilizing this contract will be within approved budget limits.
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Recommended Award To:

Music & Arts Stanbury Uniforms, LLC Washington Music Sales Center, Inc.	Frederick, MD Brookfield, MO Wheaton, MD
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