The Food and Nutrition Department manages all aspects of the school food and nutrition program and the Food Service Fund. The Department's primary purpose is to support the educational process and community through the provision of convenient, economical, and healthy meals for students. This is achieved through the operation of the following federal and state funded Child Nutrition Programs:

- National School Lunch Program 3,620,066 lunches were served to HCPS students in FY12, a decrease of 42,511 over the previous year, due to a drop in enrollment. Every year the menu is audited under state and federal nutritional guidelines and found to be in concordance with such. HCPS continues to be among the lowest priced school meals in the State of Maryland, reflecting sound financial management and good cost controls.
- School Breakfast Program Breakfast is offered in every school, every day. Meals served increased 16.7% over the previous year.
- After School Snack Program Offered in conjunction with education programs in selected sites, this program serves approximately 700 nutritional snacks per day in support of these programs.
- Maryland Meals for Achievement Program Supported by State funds, this program provides free breakfast served in the classroom at nine schools, seven elementary and two middle schools. Over 4,500 students receive this meal daily. The program is limited by funding available and has been very effective in the schools by reducing nurse visits, improving attendance and student achievement by beginning the day with a healthy breakfast served in the classroom.
- USDA Commodity Food Program Provided 18% of food expenditures for FY11, including fresh cut apples, raisins and many other items.
- Summer Food Service Program Operates in conjunction with education programs and community supported programs over the summer serving over 1,000 meals per day.
- Free and Reduced Meal Application (FARMA) Program Program is funded by the USDA as part of the National School Lunch Program. Meal benefit applications are reviewed and benefits determined by the Food & Nutrition Department. This data provides great value to HCPS as it is used to determine funding levels and allocations in certain programs.

### **ACCOMPLISHMENTS - FY 2012**

- Added \$477,108 to fund balance in FY12 by using sound financial management and tight cost controls. Fund balance is maintained to absorb sudden cost adjustments or to finance emergency replacement of equipment. (Board Goal #4)
- For the first time, a Harford County food services manager was recognized as the winner of the School Nutrition Association's 2012 Louise Sublette Award winner for "creating excitement and interest in the school's nutrition program." (Board Goal #2)
- Over half of the managers are certified at Level I by the School Nutrition Association. (Board Goal #3)

#### **GOALS - FY 2014**

- Continue sound financial management and breakeven for FY14 even with the increased costs of implementing new regulations. Maintain fund balance at current levels with the uncertainty of new government regulations and financial support. (Board Goal #4)
- Support school efforts to establish school gardens as a means to extend the classroom and emphasize the
  agricultural heritage of Harford County. Increase local produce purchases to 30% of total fresh produce
  purchases. (Board Goal #2)
- Continue staff development with certification of managers, thereby increasing the professional status of managers and leads. (Board Goal #3)

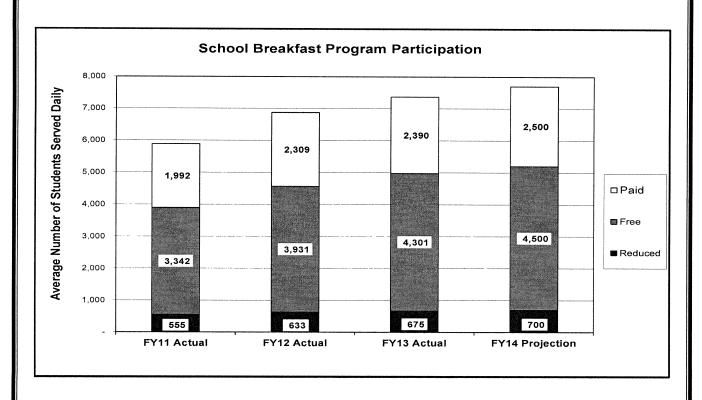
### **OBJECTIVES - FY 2014**

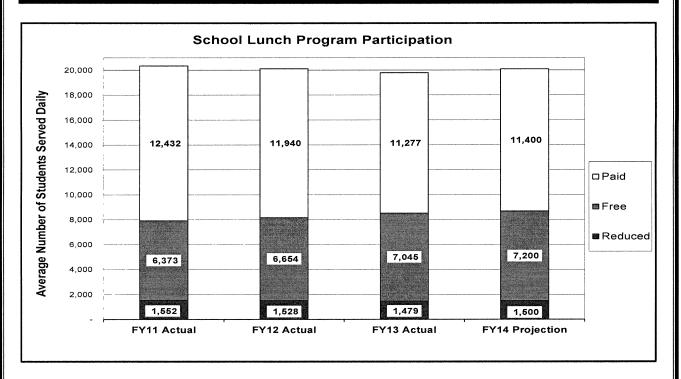
- To have all elementary schools recognized at Bronze Level of Healthier US School Challenge (HUSSC). This
  is a program developed by USDA recognizing school efforts to create healthier environments. (Board Goal #4)
- Operate a financially sound program to invest at least \$225,000 into replacement equipment for several aging schools. (Board Goal #4)
- Begin a certification program at the cook/lead level and have at least 33% certified at Level 1 by the School Nutrition Association. (Board Goal #3)

The following table provides the number of actual and budgeted positions in the Food and Nutrition Department from FY 2010 to FY 2014. The total number of positions has remained constant over the years. In FY 2012, ten food service workers were hired for the new Red Pump Elementary School.

F	Food and Nutrition Positions												
POSITION TITLE	Actual FY2010	Actual FY2011	Budget FY2012	Budget FY2013	FY2014 Change	Budget FY2014							
Food Service Worker	220	220	230	230	0	230							
FS Warehouse & Mechanics	6	6	7	7	0	7							
Managers	15	15	15	15	0	15							
Supervisor	1	1	1	1	0	1							
Assistant Supervisor	2	2	2	2	0	2							
Specialist	3	3	3	3	0	3							
Account Clerk	4.5	4.5	3.5	3.5	0	3.5							
Clerical	1	1	1	1	0	1							
Dietician	0.75	1	1	1	0	1							
Total Food and Nutrition Budgeted Positions	253.25	253.5	263.5	263.5	0	263.5							

During FY 2014, the Food and Nutrition Program projects to sell 28,000 meals each school day or more than 5 million meals over the school year. The average number of students served breakfast and lunch daily is provided in the following charts:





Federal guidelines allow school systems operating the Child Nutrition Programs to maintain a Food Service fund balance up to 3 months operating expenses. This would be equivalent to approximately \$4.5 million, or more than the FY 2012 fund balance. A plan designating these funds for specific reinvestment projects has been developed to ensure the long term success of the Food and Nutrition Program. Past use of this reinvestment strategy has been an important component of the positive fiscal performance of the program. The Food and Nutrition Department utilized fund balance for the on-going Plan for Asset Replacement (PAR) and system improvements. Major improvement projects include upgrading of technology equipment and ongoing PAR. Each year the PAR is reassessed as resources become available.

### **Projected Asset Improvement and Replacement Plan**

Technology Upgrades \$ 90,000
Planned Asset Replacement (3 years ongoing) \$ 700,000

### **Project Improvements**

<u>Technology Upgrades</u> — Computers are in need of a refresh every 4 – 5 years. As the current computers at the 110 points of service age, they are being upgraded to the new J2s. This is designed to keep the cost of upgrading computers lower over the long-term and make the system more reliable.

<u>Planned Asset Replacement (PAR)</u> – The planned asset replacement project will allow for the planned replacement of equipment that is no longer functional or has exhausted its useful life. The plan will also allow for improved storage, cooking, and holding of food, resulting in improved quality for students and improved work environment for employees. This replacement of equipment is ongoing and is to be considered part of the normal budget.

Harford County Public Schools															
Food and Nutrition Revenue															
		Actual FY	11			Actual FY	12		Actual FY	13		Budget F	Y13	 Budget F	/14
Student Payments	\$	7,875,066	52.1	%	\$	7,858,551	50.1%	\$	7,253,840	47.2%	\$	7,834,761	51.7%	\$ 7,880,000	50.5%
State Sources															
Reimbursement Lunches		118,207	0.89	6		132,667	0.8%		119,907	0.8%		120,360	0.8%	156,220	1.0%
Reimbursement Breakfast		29,552	0.29	6		33,167	0.2%		29,977	0.2%		32,640	0.2%	-	0.0%
Other Revenue		146,524	1.09	6		165,833	1.1%	L	193,898	1.3%		180,000	1.2%	185,650	1.2%
Total State Revenue	\$	294,283	1.99	6	\$	331,667	2.1%	\$	343,782	2.2%	\$	333,000	2.2%	\$ 341,870	2.2%
Federal Sources							,								
Reimbursement - Paid Lunches		624,830	4.19	6		628,381	4.0%	L	724,256	4.7%		815,601	5.4%	664,000	4.3%
Reimbursement - Fresh Fruit & Veg Prog.		-	0.09	6		-	0.0%	L	19,250	0.1%		-	0.0%	-	0.0%
Reimbursement - F/R Lunches & Snacks		3,870,567	25.6	%		3,969,755	25.3%	L	4,280,458	27.9%		3,915,104	25.8%	 4,193,405	26.9%
Reimbusement - Breakfast		1,261,525	8.39	6		1,520,679	9.7%	L	1,671,638	10.9%		1,324,601	8.7%	 1,551,093	9.9%
Commodities		977,981	6.59	6		847,618	5.4%		883,174	5.8%		892,500	5.9%	892,500	5.7%
Other Revenue		199,008	1.39	6		173,067	1.1%	L	94,583	0.6%		32,060	0.2%	92,700	0.6%
Total Federal Revenue	\$	6,933,911	45.9	%	\$	7,139,500	45.5%	\$	7,673,359	50.0%	\$	6,979,866	46.1%	\$ 7,393,698	47.3%
Other Revenue	\$	5,158	0.09	6	\$	348,695	2.2%	\$	87,328	0.6%	\$	•	0.0%	\$ •	0.0%
Interest Income	\$	59	0.0	6	\$	-	0.0%			0.0%	\$		0.0%	\$ -	0.0%
Appropriated Fund Balance			0.09	6	\$	•	0.0%	\$		0.0%	\$	-	0.0%		0.0%
Total Food Service Revenue	\$	15,108,477	100	%	\$	15,678,413	100%	\$	15,358,309	100%	\$	15,147,627	100%	\$ 15,615,568	100%

		Harford Cou	nty F	ublic School	s							
Food and Nutrition Fund Statement												
	Actual FY11		Actual FY12		Actual FY13		Budget FY13		Budget FY14			
Revenues:												
Student Payments	\$	7,875,066	\$	7,858,551	\$	7,253,840	\$	7,834,761	\$	7,880,000		
Total State Revenue	\$	294,283	\$	331,667	\$	343,782	\$	333,000	\$	341,870		
Total Federal	\$	6,933,911	\$	7,139,500	\$	7,673,359	\$	6,979,866	\$	7,300,998		
Total Other: Local or Miscellaneous	\$	5,158	\$	348,695	\$	87,328	\$	_	\$	92,700		
Interest Income	\$	59	\$	-	\$	-	\$		\$	_		
Designated Fund Balance	\$		\$	-	\$		\$	_	\$	_		
Total Receipts	\$	15,108,477	\$	15,678,413	\$	15,358,309	\$	15,147,627	\$	15,615,568		
Expenditures	\$	15,002,160	\$	15,201,306	\$	15,439,666	\$	15,147,960	\$	15,615,568		
Excess/deficit revenues over Expenditures	\$	106,317	\$	477,107	\$	(81,357)	\$	-	\$	-		
Beginning Fund Balance	\$	2,165,871	\$	2,287,739	\$	2,754,900	\$	2,707,489	\$	2,707,489		
Increase (decrease) in reserve for inventory	\$	15,551	\$	(57,357)	\$	(49,594.00)		-		-		
Designated Fund Balance from prior FY	\$	-	\$	-	\$	_		-		_		
Total Fund Balance	\$	2,287,739	\$	2,707,489	\$	2,623,949	\$	2,707,489	\$	2,707,489		
Reserve for inventory - end of year	\$	(293,985)	\$	(120,000)	\$	(49,594.00)	\$	-	\$	-		
Designated Fund Balance for next FY		-		-		-		-		_		
Ending Fund Balance	s	1,993,754	\$	2.587,489	\$	2,574,355	\$	2,707,489	\$	2,707,489		

Notes:
Figures are reported on a Non-GAAP basis and have been rounded. Commodities are treated as inventory.
Year-end adjustments are made based on the results of the physical inventory.
The Board does not adopt the Food and Nutrition budget. The budget is developed as a management tool.

	Food and Nutrition												
By Object Code	F11 Actual	FY12 Actual	FY13 Actual	FY13 Budget	13-14 Change	FY14 Budget							
Salaries	\$5,268,532	\$5,406,165	\$5,288,154	\$5,400,278	\$59,695	\$5,459,973							
Contracted Services	\$370,103	\$356,769	\$309,277	\$341,500	\$42,000	\$383,500							
Supplies	\$7,262,738	\$7,231,446	\$7,631,721	\$7,161,843	\$111,277	\$7,273,120							
Other Charges	\$1,850,905	\$1,916,020	\$2,012,383	\$1,954,006	\$160,548	\$2,114,554							
Equipment	\$249,881	\$290,906	\$172,406	\$290,000	\$94,421	\$384,421							
Total	\$15,002,159	\$15,201,306	15,413,941	\$15,147,627	\$467,941	\$15,615,568							

F	Account Detail	FY11 Actual	FY12 Actual	FY13 Actual	FY13 Budget	13-14 Change	FY14 Budget
	FOOL	D PREPARA	TION & DIS	SPENSING	SERVICES	5	
4	MAINTENANCE/MECHANICS/TE						
	51XX 51120	\$312,076	\$326,023	\$343,709	\$343,235	\$2,569	\$345,804
2	FOOD SERVICE/CAFETERIA					.	
<u> </u>	51XX 51135	\$3,936,425	\$3,954,368	\$3,928,966	\$4,062,664	\$335	\$4,062,999
3.							
<u></u>	51XX 51136	\$254,259	\$372,108	\$281,276	\$263,158	\$2,632	\$265,790
4							
	51XX 51137	\$11,307	\$6,719	\$5,311	\$11,000	\$-3,500	\$7,500
5	FOOD SERVICE OVERTIME	*0	<b>*</b> 0	D4 445	¢500	¢ 500	<b>ድ</b> ስ
	51XX 51145	\$0	\$0	\$1,415	\$500	\$-500	<del>\$0</del>
.6	MAINT./MECH./TECH. OVERTIN 51XX 51160	ME \$922	\$0	\$0	\$0	\$0	\$0
<u></u>	31700	Ψ322	ΨΟ	ΨΟ	ΨΟ	ΨΟ	Ψ0
7	OTHER SALARIES 51XX 51170	\$5,555	\$7,382	\$8,232	\$1,500	\$0	\$1,500
1 24	DEDAUGO FOLUDIATAIT		` ,				
:8	REPAIRS-EQUIPMENT 51XX 52315	\$125	\$5,113	\$2,009	\$12,000	\$-7,000	\$5,000
9	REFUSE DISPOSAL						
3.4	51XX 52385	\$142,714	\$148,504	\$99,158	\$150,000	\$-10,000	\$140,000
10	COMMODITY DISTRIBUTION					<b> </b>	
	51XX 52435	\$23,716	\$1,096	\$769	\$25,000	\$-15,000	\$10,000
111	REPAIRS/MAINTENANCE-VEHI	CLES					
	51XX 53325	\$31,896	\$33,330	\$29,373	\$30,000	\$-5,000	\$25,000
12							
	51XX 53430	\$32,834	\$43,462	\$35,274	\$20,000	\$10,000	\$30,000
13							0000 -00
	51XX 53435	\$962,430	\$904,975	\$932,768	\$892,500	\$0	\$892,500
14		<b></b>	440.000	<b>645.43</b> 0	man 200	<b>#</b> 0.500	<b>#4.500</b>
	51XX 53440	\$9,541	\$18,883	\$15,476	\$10,000	\$-8,500	\$1,500

F	Account D	etail	FY11 Actual	FY12 Actual	FY13 Actual	FY13 Budget	13-14 Change	FY14 Budget
15	UNIFORMS-S 51XX	<b>TAFF</b> 53535	\$32,717	\$50,419	\$26,379	\$30,000	\$-2,000	\$28,000
16	HARDWARE 51XX	53545	\$25,453	\$61,611	\$70,331	\$35,000	\$0	\$35,000
17	DETERGENTS 51XX	<b>S</b> 53550	\$24,803	\$23,215	\$29,101	\$20,000	\$5,859	\$25,859
18	MEDICAL 51XX	53585	\$220	\$661	\$1,035	\$0	\$0	\$0
19	BREAD 51XX	53590	\$93,528	\$102,827	\$88,971	\$95,000	\$10,000	\$105,000
20	CANNED, DR 51XX	Y & FROZEN FOC 53595	\$3,605,566	\$3,629,255	\$3,884,472	\$3,641,843	\$36,418	\$3,678,261
21	ICE CREAM 51XX	53600	\$84,579	\$110,244	\$107,376	\$90,000	\$15,000	\$105,000
22	MILK 51XX	53615	\$964,806	\$1,001,122	\$1,031,122	\$975,000	\$35,000	\$1,010,000
23	CHIPS, PRET 51XX	<b>ZELS, CAKES</b> 53620	\$540,971	\$498,411	\$532,706	\$550,000	\$5,500	\$555,500
24	PRODUCE 51XX	53625	\$480,046	\$453,860	\$530,061	\$500,000	\$5,000	\$505,000
25	FOOD SERVI 51XX	CE PAPER PROD 53630	<b>истѕ</b> \$203,982	\$148,222	\$168,478	\$110,000	\$15,000	\$125,000
26	FOOD SERVI 51XX	CE REPAIR PART 53635	<b>s</b> \$133,473	\$136,563	\$133,598	\$128,000	\$-13,000	\$115,000
27	FOOD LOSS 51XX	53900	\$763	\$0	\$0	\$2,500	\$-2,500	\$0
28	OTHER 51XX	54170·	\$34	\$0	\$60	\$500	\$-500	\$0
29	RETIREMENT 51XX	- 54665	\$282,822	\$303,314	\$264,632	\$292,721	\$-15,204	\$277,517
30	SOCIAL SEC	<b>URITY</b> 54675	\$345,858	\$349,852	\$349,522	\$357,963	\$-963	\$357,000
31	WORKER'S C	COMPENSATION 54685	\$118,405	\$121,188	\$125,355	\$119,040	\$18,960	\$138,000
32	HEALTH INS	<b>JRANCE</b> 54690	\$847,559	\$881,109	\$997,334	\$911,126	\$77,648	\$988,774
33	DENTAL INS	<b>JRANCE</b> 54695	\$57,670	\$59,243	\$62,179	\$59,689	\$4,311	\$64,000

Account Detai	il 	FY11 Actual	FY12 Actual	FY13 Actual	FY13 Budget	13-14 Change	FY14 Budget
LIFE INSURANCE 51XX 5470	)O·	\$4,070	\$3,990	\$4,039	\$4,250	\$59,734	\$63,984
		\$12,472	\$12,115	\$13,506	\$14,500	\$500	\$15,000
		\$50	\$174	\$1,301	\$2,500	\$0	\$2,500
		\$9,678	\$12,024	\$9,966	\$4,000	\$11,000	\$15,000
		\$216,096	\$225,701	\$96,085	\$245,000	\$60,494	\$305,494
		3,809,421	\$14,007,083	\$14,211,345	\$14,010,189	\$292,293 \$	14,302,482
		SERVI	CE AREA D	DIRECTION	/		
PROFESSIONAL 5001 5110	00-	\$293,719	\$295,594	\$299,081	\$311,087	\$12,443	\$323,530
<b>CLERICAL</b> 5001 5111	l O-	\$276,960	\$156,872	\$143,021	\$192,576	\$-32,567	\$160,009
		\$177,013	\$287,099	\$277,143	\$214,558	\$78,283	\$292,841
		\$0	\$0	\$0	\$0	\$0	\$0
		\$296	\$0	\$0	\$0	\$0	\$0
		\$139,607	\$137,053	\$142,922	\$75,000	\$75,000	\$150,000
	35·	\$6,382	\$8,520	\$8,280	\$10,000	\$0	\$10,000
BIDS/ADVERTISIN 5001 522		\$0	\$0	\$625	\$1,500	\$0	\$1,500
0001 022							
MACHINE RENTAL           5001         5237	-POSTAL & OTHER	₹ \$4,566	\$3,491	\$2,505	\$15,000	\$0	\$15,000
MACHINE RENTAL	-POSTAL & OTHER		\$3,491 \$52,992	\$2,505 \$53,009	\$15,000 \$53,000	\$0 \$-1,000	\$15,000 \$52,000
MACHINE RENTAL 5001 5237 SOFTWARE MAIN	-POSTAL & OTHER 70 FENANCE	\$4,566					
	LIFE INSURANCE 51XX 5470  TRAVEL, PROFESS 51XX 5470  PROFESSIONAL D 51XX 5470  INSTITUTES, CONI 51XX 5470  OTHER EQUIPMEN 51XX 5517  FAL FOOD PREPARA PENSING SERVICES  PROFESSIONAL 5001 5110  CLERICAL 5001 51110  MAINTENANCE/ME 5001 51110  CUSTODIAL OVER 5001 51110  CUSTODIAL OVER 5001 51110  OTHER CONTRACT 5001 5217  AUDITING 5001 5217	### TRAVEL, PROFESSIONAL	LIFE INSURANCE 51XX 54700 \$4,070  TRAVEL, PROFESSIONAL 51XX 54720 \$12,472  PROFESSIONAL DUES 51XX 54730 \$50  INSTITUTES, CONFERENCES, MTGS 51XX 54750 \$9,678  OTHER EQUIPMENT 51XX 55170 \$216,096  TAL FOOD PREPARATION & \$13,809,421  PENSING SERVICES  SERVI  PROFESSIONAL 5001 51100 \$293,719  CLERICAL 5001 51110 \$276,960  MAINTENANCE/MECHANICS/TECHS 5001 51120 \$177,013  CUSTODIAL OVERTIME 5001 51155 \$0  MAINT./MECH./TECH. OVERTIME 5001 51160 \$296  OTHER CONTRACTED SERVICES  5001 52170 \$139,607	LIFE INSURANCE 51XX 54700 \$4,070 \$3,990  TRAVEL, PROFESSIONAL 51XX 54720 \$12,472 \$12,115  PROFESSIONAL DUES 51XX 54730 \$50 \$174  INSTITUTES, CONFERENCES, MTGS 51XX 54750 \$9,678 \$12,024  OTHER EQUIPMENT 51XX 55170 \$216,096 \$225,701  TAL FOOD PREPARATION & \$13,809,421 \$14,007,083  PENSING SERVICES  SERVICE AREA DE \$1001 \$1100 \$293,719 \$295,594  CLERICAL 5001 51100 \$276,960 \$156,872  MAINTENANCE/MECHANICS/TECHS 5001 51120 \$177,013 \$287,099  CUSTODIAL OVERTIME 5001 51160 \$296 \$0  MAINT./MECH./TECH. OVERTIME 5001 52170 \$139,607 \$137,053  AUDITING 5001 52185 \$6,382 \$8,520	Actual   Actual   Actual	LIFE INSURANCE   51XX 54700	Actual   Actual   Actual   Budget   Change

P	Account Detail	FY11 Actual	FY12 Actual	FY13 Actual	FY13 Budget	13-14 Change	FY14 Budget
51	POSTAGE/COURIER SERVICE		1				1
100 31	5001 53450	\$19,728	\$7,694	\$8,210	\$7,000	\$0	\$7,000
52	BULLETINS, GUIDES, ETC.	ı	ı	1	1		1
.T.777	5001 53476	\$2,685	\$3,744	\$4,491	\$7,500	\$2,500	\$10,000
53	MEDICAL	1	1		I		l
1000 200	5001 53585	\$12	\$161	\$0	\$0	\$0	\$0
54	OTHER		1	ŀ	I		1
*V548.45	5001 54170	\$0	\$0	\$0	\$0	\$0	\$0
55	SOCIAL SECURITY	1	1		I		l
	5001 54675	\$57,221	\$56,577	\$55,790	\$59,224	\$2,226	\$61,450
56	HEALTH INSURANCE	1	1	I	I		I
	5001 54690	\$105,708	\$105,309	\$119,969	\$117,980	\$2,456	\$120,436
57	DENTAL INSURANCE		1		1		I
	5001 54695	\$6,848	\$6,693	\$7,666	\$7,173	\$800	\$7,973
58	LIFE INSURANCE	1	1		1		1
	5001 54700	\$1,193	\$1,302	\$1,271	\$1,340	\$80	\$1,420
50	TRAVEL, PROFESSIONAL	ı	•	1			l
, J. J.	5001 54720	\$1,119	\$2,371	\$(207)	\$1,500	\$-750	\$750
60	TRAVEL,TECHNICAL/SUPPORT	STAFF	1				<b>I</b>
.84	5001 54725	\$0	\$0	\$0	\$500	\$250	\$750
61	INSTITUTES, CONFERENCES, M	itgs l		ı	ı		1
.0.31.	5001 54750·	\$198	\$759	\$0	\$0	\$0	\$0
62	COMPUTERS/BUSINESS EQUIP	MENT !	ı	ı	ı		1
Je	5001 55805	\$33,785	\$65,205	\$76,321	\$45,000	\$33,927	\$78,927
тот	AL SERVICE AREA DIRECTION	\$1,192,738	\$1,194,223	\$1,202,596	\$1,137,438	\$175,648	\$1,313,086
Gra	and Total	\$15,002,159	\$15,201,306	\$15,413,941	\$15,147,627	\$467,941	\$15,615,568