

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON

CONTRACT AWARD FOR FLEET VEHICLES

APRIL 19, 2010

Background Information:

On behalf of the Transportation Department, the Purchasing Department is requesting approval to award a contract to Plaza Ford, Inc., 1701 Bel Air Road, Bel Air, MD 21014, in the amount of \$144,414.00 to purchase 1 one-ton 4x4 extended cab pickup truck with snow plow, 1 one-ton 4x4 dual rear wheel cab and chassis with utility body, and 1 4x4 dual rear wheel cab and chassis with crane body.

Discussion:

To replace an aging fleet of vehicles the Facilities Management has requested the three new vehicles to handle the ongoing needs of the department. Bids were sent to fourteen companies as well as posted on the HCPS website, ASBO website and E-Maryland Marketplace. Responses were received from five companies as follows:

Bidder	4x4 Ext. Cab	4x4 w/ Utility Body	4x4 w/ Crane Body	Total
Plaza Ford	\$ 31,714.00	\$ 44,588.00	\$ 68,112.00	\$ 144,414.00
Motors Fleet	\$ 33,049.50	\$ 45,089.10	\$ 75,896.22	\$ 154,034.82
Criswell	\$ 36,136.00	\$ 49,903.00	\$ 69,119.00	\$ 155,158.00
Winner Ford	\$ 33,853.00	\$ 53,054.00	\$ 72,770.00	\$ 159,677.00
Safford Chrysler	No Bid	No Bid	No Bid	No Bid

Competitive bids were opened on March 18, 2010. Bid responses were reviewed and approved by the Director of Transportation and his team members. Buyer recommends award to the lowest bidder. Successful bidder complied with all terms conditions and specifications of the bid.

Funding for this purchase is from the 2009-2010 capital budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of the contract to the lowest bidder, Plaza Ford, Inc. based on the bid results indicated above.