

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

**APPROVAL OF CONTRACT AWARD FOR THE INSTRUCTIONAL DATA
MANAGEMENT SYSTEM WITH *PERFORMANCE MATTERS LLC***

APRIL 19, 2010

Background Information:

On March 22, 2010, an informational report was provided to the Board of Education covering an overview of the need for a district wide assessment system that provides reliable and relevant information on a regular basis to guide instruction and monitor progress. A search for an integrated technology system that would satisfy the critical requirements for an instructional data management system was conducted by a cross-functional HCPS team. The team has selected the product solution provided by Performance Matters, LLC which has been adopted successfully in nine (9) of the State's LEA's.

The Purchasing Department on behalf of the Office of Curriculum and Instruction is requesting a decision by the Board to enter into a contractual agreement with Performance Matters, LLC, 507 N. New York Ave., Winter Park FL, 32789.

Discussion:

Harford County Public Schools will contract with Performance Matters, LLC to furnish the Performance Matters Enterprise Edition which is a web-based data management system that will include various modules including the Student Assessment Module and the Parent Access Module. The contract will include professional services, training, user support, and other requirements negotiated in the HCPS Scope of Services. Additionally, the contract will include the purchase of seventy-three (73) Lexmark Integrated Multi-Function Printing and Scanning hardware/software units including technical professional services, training, user support and warranty.

The contract will commence on or about April 20, 2010 through June 30, 2012 with the option to renew upon mutual agreement until June 30, 2013. The first payment will be due on July 1, 2010. The contracting vehicle is a piggyback on to a cooperative contract competitively solicited by Washington County Public Schools (WCPS). The contract with HCPS will be in accordance with the same terms and conditions including amended sections specific to the negotiated requirements of HCPS.

The pricing is as follows:

Performance Matters Enterprise Edition	July 1, 2010 –June 30,2011	\$210,000
Performance Matters Enterprise Edition	July 1, 2011 –June 30, 2012	\$185,000
Lexmark Printing/Scanning Equipment including software and support services		\$216,700

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the contract award to Performance Matters, LLC to provide Instructional Data Management services.