

**BOARD OF EDUCATION OF HARFORD COUNTY**

**INFORMATIONAL REPORT**

**DECISION ON**

**CONTRACT AWARD FOR FLEET VEHICLES II**

**MARCH 28, 2011**

Background Information:

On behalf of the Transportation Department, the Purchasing Department is requesting approval to award a contract to Hickory International, Inc., 1704 Conowingo Road, Bel Air, MD 21014, in the amount of \$135,892.00 to purchase one (1) – 2011 Forestry Truck. One (1) vehicle was offered as trade-in.

Discussion:

To replace an aging fleet of vehicles the Facilities Management has requested one new vehicle to handle the ongoing needs of the department. Bid notifications were sent to seventeen companies. Bid documents were posted on the HCPS website, ASBO website and E-Maryland Marketplace. Responses were received from seven companies as follows:

<b>Bidder</b>	<b>Forestry Truck</b>	<b>Trade-Ins</b>	<b>Total</b>
American Truck & Bus, Inc.	No Bid	No Bid	No Bid
Baltimore Freightliner	No Bid	No Bid	No Bid
Beltway International	\$155,523.00	\$10,000.00	\$145,523.00
Brian Hoskins Ford	\$156,500.00	\$4,100.00	\$152,400.00
Chesapeake Ford Truck Sales, Inc.	\$152,785.00	\$4,000.00	\$148,785.00
Hickory International, Inc.	\$142,892.00	\$7,000.00	\$135,892.00
Plaza Ford, Inc.	No Bid	No Bid	No Bid

Competitive bids were opened on March 15, 2011. Bid responses were reviewed collaboratively by the Purchasing Agent and the Director of Transportation and his team member. Purchasing recommends award to the lowest responsive and responsible bidder, Hickory International, Inc. The vendor is in compliance with all terms, conditions and specifications of the bid.

Funding for this purchase is from the 2011-2012 capital budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of the contract to Hickory International, Inc., based on the bid results indicated above.