BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON AWARD OF A MAINTENANCE/WARRANTY CONTRACT FOR VIDEO SURVEILLANCE SYSTEMS

SEPTEMBER 14, 2020

Background Information:

The Purchasing Department, on behalf of the Office of Safety and Security, is requesting approval to award an annual maintenance contract to Skyline Technology Solutions, located at 6956-F Aviation Boulevard, Glen Burnie, MD 21061, for the video surveillance systems throughout the district in the amount of $231,942.50.

Discussion:

Skyline Technology Solutions currently provides maintenance and warranty coverage for 2,122 cameras, throughout the district. The maintenance contract includes software updates, maintaining software on servers, PC’s, client remote web access, updating sitemaps, annual preventative maintenance on the equipment, and labor for repairs. Additional cameras and related equipment are purchased on an as-needed basis at discounted pricing.

The contracting vehicle for this procurement is Carroll County Purchasing Network (CCPN) RFP #49-F-1-18/19. The pricing model for this maintenance agreement reflects the rates established in this contract. For continuity purposes, the warranty coverage has been deemed a single source.

The funding source for this maintenance contract is the Office of Safety and Security FY21 Operating budget.

Superintendent’s Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award the contract to Skyline Technology Solutions in the amount of $231,942.50.

The base term of this contract began on December 1, 2019 and may be renewed for up to three (3) additional, one (1) year terms, which will extend the contract through November 30, 2023.