

**BOARD OF EDUCATION OF HARFORD COUNTY**

**INFORMATIONAL REPORT**

**DECISION ON**

**PURCHASE OF SCHOOL BUSES**

**JANUARY 9, 2017**

Background Information:

On behalf of the Transportation Department, the Purchasing Department is recommending the award of a contract to K. Neal International Trucks, 5000 Tuxedo Road, Hyattsville, MD 20781, in the amount of \$1,539,920.00 to purchase sixteen (16) Type 1, conventional special needs school buses with a flat floor, wheelchair lift and air conditioning. Sixteen (16) school buses are offered for trade-ins.

Discussion:

In compliance with federal guidelines and to meet IEP requirements, special needs buses are needed for the 2017-2018 school year to accommodate students and programs. Based on historical cost and budget, the original request was for fifteen (15) buses. The proposal amount was lower than anticipated which allows an additional bus purchase for this fiscal year. This will lower the number of buses requested in the 2018-2019 budget. The total available in the FY 17 Capital Account is \$1,566,511.90.

Competitive bids were opened on December 19, 2016. Two bid responses were received. Bid responses were evaluated by the Purchasing and Transportation staff, Model 2018, Type 1, conventional special needs buses, as specified. Bid Results were as follows:

2018, Type 1, Conventional Special Needs School Buses:

<b>Vendor</b>	<b>Unit Price</b>	<b>Unit Price – 15 Units</b>	<b>Trade-In Value</b>	<b>Total</b>
American Bus Sales	\$ 104,295.00	\$ 1,564,425.00	\$ 12,000.00	\$ 1,552,425.00
K. Neal International	\$ 97,495.00	\$ 1,462,425.00	\$ 17,500.00	\$ 1,444,925.00

Adding an additional bus minus the trade-in amount of \$2,500.00 totals \$94,995.00.

The funding source for this purchase is the FY17 Capital Budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education approve the award of a contract to K. Neal International Trucks, for sixteen (16) buses, in the amount of \$1,539,920.00.