

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

**DECISION ON AWARD OF A CONTRACT FOR HIGH SCHOOL STUDENT LAPTOP
REFRESH**

MAY 10, 2021

Background Information:

The Purchasing Department, on behalf of the Office of Technology, is requesting approval to award a contract to Dell Financial Services, LLC, located at One Dell Way, Round Rock, TX, 78682, in the amount of \$8,248,500.

Discussion:

The Office of Technology is requesting the approval of a four (4) year lease of approximately thirteen thousand five hundred (13,500) Dell laptops for all high school students, grades 9 through 12, throughout the district. The exact quantity of laptops may vary by up to 5%, based on the actual technology assessment. The total cost of the four (4) year lease is \$8,248,500, with four (4) annual payments of \$2,062,125. The lease is being requested for the refresh of the computers currently being utilized by the district's high school students. This is part of the one-to-one plan, to provide every student with a dedicated device. The plan supports the digital transformation of the curriculum being performed by the Office of Curriculum and Instruction.

The contracting vehicle for this procurement is the MEEC IT Hardware Contract #UMD 972016, by the University of Maryland College Park. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

The funds for the lease are from the Elementary and Secondary School Emergency Relief Fund (ESSER) and the Governor's Emergency Education Relief Fund (GEER).

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award the contract to Dell Financial Services, LLC, in the amount of \$8,248,500.

The MEEC contract is effective through March 14, 2023 with the option to be renewed for one (1) additional, three (3) year term, which will extend the contract through March 14, 2026.