

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

**DECISION ON AWARD OF A CONTRACT FOR WIRELESS ACCESS POINTS
REPLACEMENT**

FEBRUARY 14, 2022

Background Information:

The Procurement Department, on behalf of the Office of Technology, is requesting approval to award a contract to Skyline Technology Solutions, located at 6956-F Aviation Blvd, Glen Bernie, MD 21061, in the amount of \$579,410.34.

Discussion:

The Office of Technology is requesting approval to replace current wireless access points which are end of life and no longer supported. The cost includes the delivery and installation of the components.

The contracting vehicle for this procurement is MEEC IT Hardware Contract #UMD 972016, by the University of Maryland College Park. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

The funding source for this contract will be a collaboration with the Federal Communications Commission's (FCC) E-rate program. The Office of Technology's Capital Budget will pay \$289, 705.17 and Skyline Technology Solutions will receive the remaining balance of \$289,705.17 by applying to the FCC for reimbursement. To receive reimbursement from the FCC, the district must go through an application and approval process prior to making the purchase. Execution of award will be dependent upon availability of Capital funding.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Procurement Department and award the contract to Skyline Technology Solutions in the amount of \$579,410.34.

The MEEC contract is effective through March 14, 2023 with the option to be renewed for one (1) additional, three (3) year term, which will extend the contract through March 14, 2026.